Traffic Safety Education & Edification:

Telling Your Story Through the Media

TUESDAY, OCT. 22

Steve Linders

steve.linders@Code4Communications



Welcome!



Our Goals

Increase your media literacy

Start seeing "mediagenic" stories

Inform and **educate**



The Media

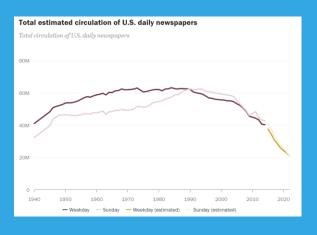
Newspaper circulation and ad spending **declining**

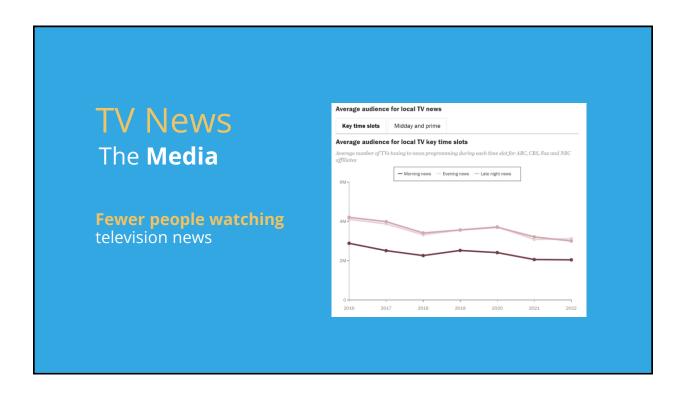
Fewer people watching TV news

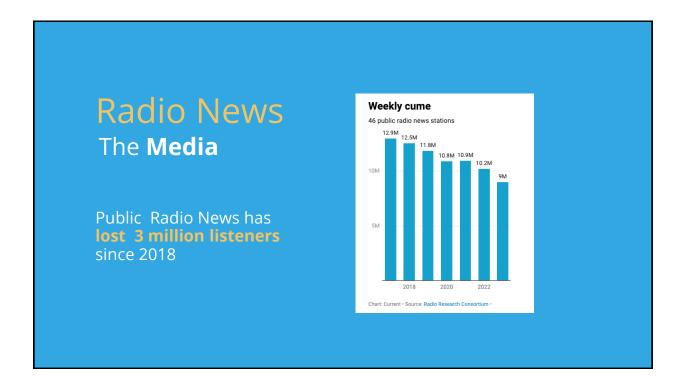
Great reporters leaving the indusry

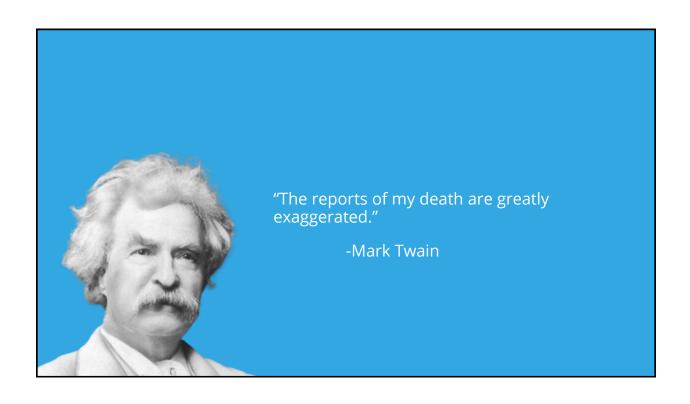
Newspapers The Media

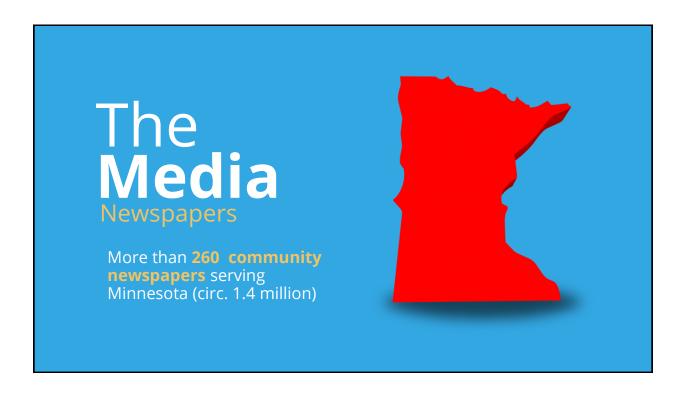
Newspapers have **lost 67% of their circulation**since 1984

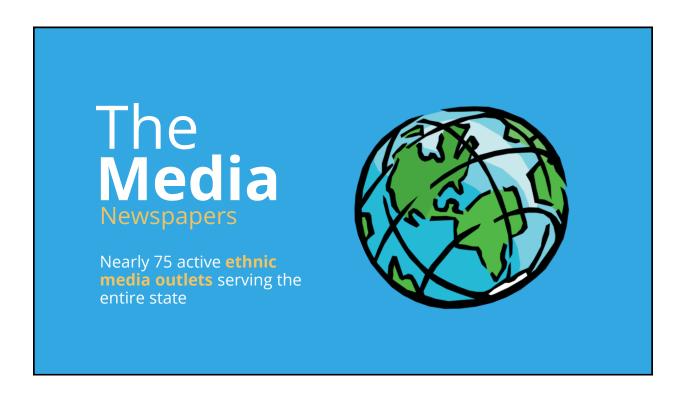




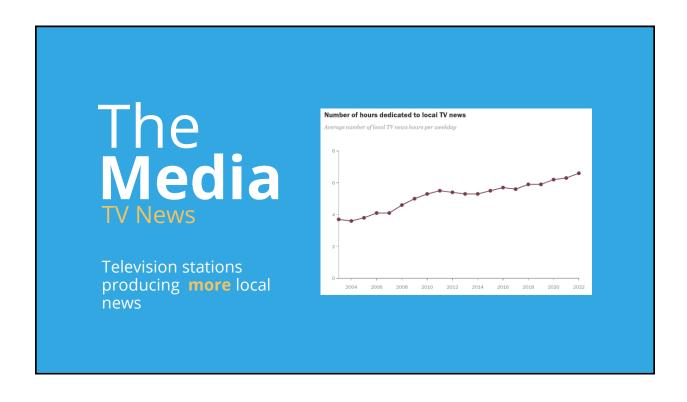


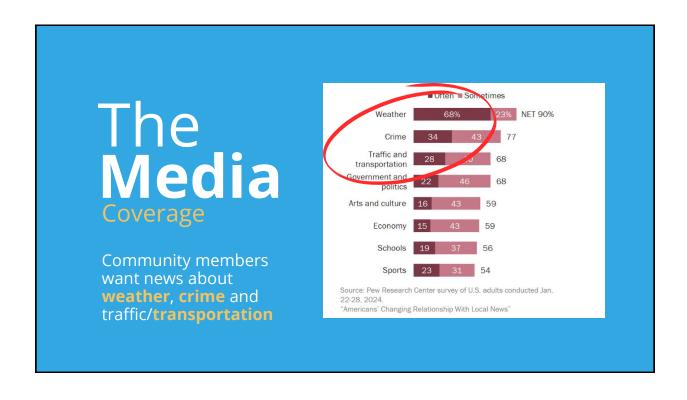












The Media Coverage

Community members want news that is **local**, **actionable** and **interesting**

What People Want

★ Local

★ Factual

Reflective

Actionable

★ Interesting

The Media

What People Want

★ Local

🗱 Factual

Reflective

🙀 Actionable

★ Interesting

What Makes News

Proximity

Timeliness

Consequence

🙀 Prominance

X Human interest





Media **Literacy**

Three Steps to Success

Step #1: Study Headlines

rizona psychic hit by car says he never saw it coming

JOSIAH DESTIN

DREAFFURLE/ACCENTRALCOM

Blair Robertson recalls the moment
a white Losus crashed through the
front vindows in the law of the la

addin't forese it happening," he tchfield Park resident Robertson, kes about the May 30 accident to be is recovering from it.

The control salt reports when the form of the restaurant to the form of the form of the restaurant to the form of the f

plowed through the window at Silks Jountry Kitchen in Virgil, Ontario. Jobertson and his friend were seated a table by the window. "It basically sounded like a bomb gooff," Robertson said. "It took place

off," Robertson said. "It took place second in time."
The crash was captured on a restausurveillance camera, which Robin has posted on his Facebook page

a, the Toronio Sun reported.
The owner of the restaurant, Jen
Phelan, told The Republic that she w,
there at the time and heard the cras
"We've been here for 22 years
nothing has ever happened like thi
fore," Phelan said. "They were

the emergency crews, and there volunteer firefighters a couple away who came immediately."

Phelan said it took the shop three hours to clearly the said it.

Media **Literacy**

Three Steps to Success

Step #1: Study Headlines

Alanis Morissette's manager had one hand in her pocket

Rashid Razaq

Alanis MORISSETTE'S former business manager has admitted embezzling
millions of pounds from the singer and
other celebrities.
Jonathan Schwartz, 48, who has
previously represented Beyonce and
Mariah Carey, agreed to plead guilly
to federal charges, proved

False experience of the control of t

deal calls for a sentence of ween four and six years in prison, lough a judge could sentence him to to 23 years.

we himself and lister with a study program of the p

manager then realised millions of dollars were missing. Schwartz, of Los Angeles, is due in court on February 1

Media Literacy

Three Steps to Success

Step #1: Study Headlines

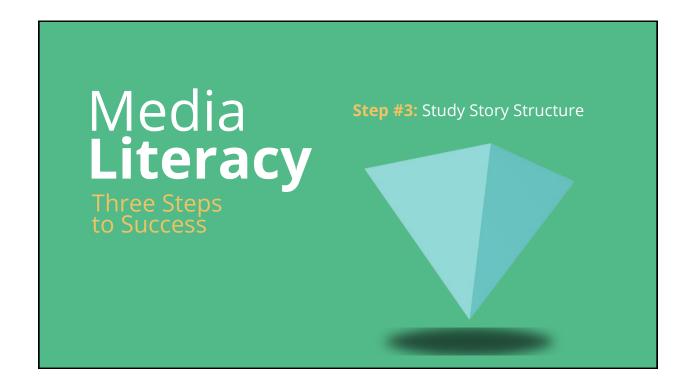
Drunken driving arrests increase in 2024

VS.

One in 25 Isanti County residents arrested for drunken driving in 2024



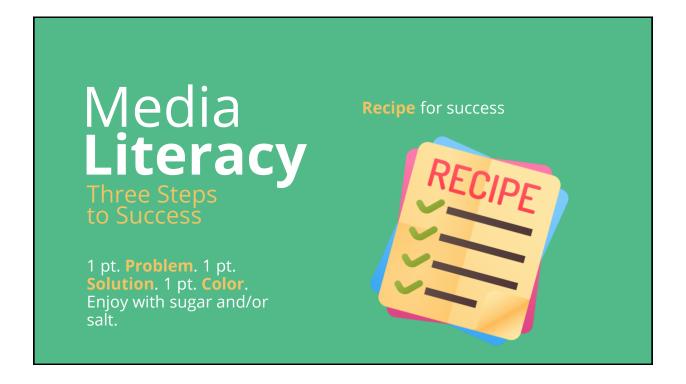
Media Literacy Three Steps to Success Step #1: Study bylines Literacy Lit







Media Literacy Three Steps to Success Radio news: Inverted pyramid with a shot clock. Need interviews. Usually over the phone. Step #3: Study Story Structure



Finding mediagenic problems



Great problems to have

- Mass appeal
- / Tied to a news elements
- Releated to a solution you
 offer!

Finding mediagenic solutions



Great solutions

- / Mass appeal
- / Simple
- ✓ Humanizable!

Finding mediagenic color

Great color

- / Tailored to the medium
- / Relatable
- / Interesting!

Placing mediagenic stories

1 part problem

High-Paying Trade Jobs Sit Empty, While High School Grads Line Up For University

1 part solution



1 part color

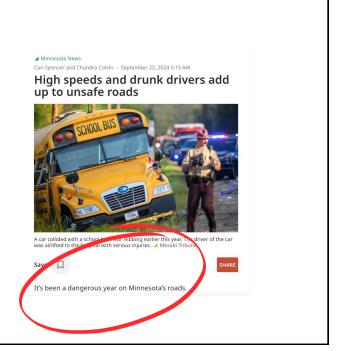


Finding mediagenic stories





The problem: Drunken driving





The solution: Education



Finding "mediagenic" stories The recipe

The color: Facts, figures and people

- How many in your community?
- How likely are you to know someone arrested for DWI?
- Someone

Finding "mediagenic" stories The recipe

When dog bites man, it's not news. When man bites dog, it's news.



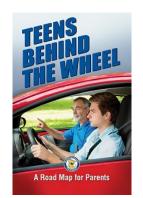
Finding "mediagenic" stories The recipe

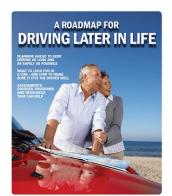
Building on a **solid founation**.



Finding "mediagenic" stories
The recipe

Tips and tricks (read: hacks). Then flip it.





Finding "mediagenic" stories
The recipe

Keep it simple.



Finding "mediagenic" stories The recipe

Keep it simple.



Finding "mediagenic" stories The recipe

Keep it simple.

Deputy Ali's American dream: Building trust by showing up for people

FEBRUARY 18, 2023 — 3:30PM



Ramsey County Deputy Kamaludin



One frigid night, north of St. Paul, Kamaludin Ali studied the darkened windows of a suburban strip mall. "When everybody goes home at night, I come back here,

"When everybody goes home at night, I come back here, looking for broken windows," he said. It was his third week as a Ramsey County deputy sheriff, working the

Inform & Educate

Tell stories that raise awareness about **deadly problems**

Provide solutions that save lives

Change people's behaivors for the better



Thank you!

Steve Linders

steve.linders@Code4Communications